



The two workers in these TrenchSafety-supplied trench boxes on an Arkansas jobsite went home to their families at the end of their workday. Without those boxes, they would have gone somewhere else.



*How About
5 Great Reasons
to Work at
TrenchSafety...*

TRENCHSAFETYTM
AND SUPPLY, INC.

Memphis, Tennessee ■ 901/346-5800 ■ 800/865-5801 ■ FAX 901/346-1060
North Little Rock, Arkansas ■ 501/955-3800 ■ 800/243-6408 ■ FAX 501/955-2044
www.trenchsafety.com

Copyright © 2004 TrenchSafety and Supply, Inc.

TRENCHSAFETYTM
AND SUPPLY, INC.

Memphis, Tennessee
North Little Rock, Arkansas

www.trenchsafety.com

OK, 6 GREAT REASONS.

1. You'll Have a 'Say' in How We Do Things

Trench Safety is a small company. And that is by design. We like it that way. Because by staying small, each employee's contribution makes a difference. ■ Do you see a better way to process an order? Speak up. Know of a new product that might help our customers do their jobs better? Or save them money? Bring your ideas to the table. Heard about a way we might be able to save some money? ■ Let's see if it'll work at TrenchSafety.



2. You'll Make a Difference in the Community

TrenchSafety is unique. Few companies offer the products and services we do. And fewer still provide the high level of service that we deliver every day. ■ We help build and maintain the infrastructure in our communities — the water, sewer, gas, electrical, telecommunications, and highway systems. It is difficult to drive around the Mid-South and **not** see the impact of TrenchSafety. ■ And, the products and services we provide save lives. Construction and utility work can be very dangerous, particularly when workers aren't properly trained, and don't use their equipment correctly. ■ TrenchSafety is recognized as the Mid-South leader in construction-industry safety training. More than 6,500 people have been through our safety courses. In fact, many referrals to our training classes come from OSHA personnel.

3. You'll Enjoy Our Relaxed, Results-Oriented Atmosphere

No coats and ties here. No dress codes. We expect our employees to be neat, and dress appropriately. But we're not a bank or big-city law firm. ■ We also strive to make our work fun and enjoyable. If you're not happy where you spend the better part of your day, we both have a problem. ■ By the same token, we've all got a job to do. We provide first-rate service to our customers. We respect our fellow employees. We're good neighbors in the community. Of course, we're in business to make a profit, and this work environment enables us to do so.



4. You'll Appreciate Our "Open Book" Management

Imagine going to a football game where they didn't tell you the score. It wouldn't be a lot of fun to watch. A lot of businesses are run that way. The people in such companies don't know how the business is doing. ■ At TrenchSafety we practice "open-book" management. What does that mean to you? It means we openly and frequently discuss our financial results...with everyone on the team. The end-result is that we all do a better job when we know the score. And we make more money for ourselves and for the company.

5. You'll Receive Excellent Compensation & Benefits

TrenchSafety provides fair and competitive compensation programs. To attract and retain top talent, we know we have to pay accordingly. ■ Though always subject to change, we also offer health insurance, life and disability insurance, sick pay, paid vacation time, and a 401K retirement plan that includes an attractive employer-matching provision. ■ We also offer, on a regular basis, incentive programs tied to financial and other objectives. Such incentives are always over and above other compensation programs. Some of these programs have lasted for just a month or two. Others have lasted six months or longer.



6. You'll Value Your Opportunities for Advancement

TrenchSafety provides a winning combination of products and services, and that combination means we plan to grow. As you help in that effort, you'll have terrific opportunities to advance. ■ A great example is our Branch Manager in Memphis. In 1998 he began working at TrenchSafety as our laser and machine-control technician. Today he's running the location.

Let's Talk About the Possibilities

To be sure, you'll work hard, you'll enjoy a great working environment and benefits, and you'll build a solid future. ■ If a career at TrenchSafety sounds interesting to you, or if you know of someone who might be interested, contact us today!

800/865-5801

901/346-5800

901/346-1060 FAX

careers@trenchsafety.com

